

DIRECTOR

INTERNATIONAL TRADE POLICY

DESCRIPTION

USA Rice is a nonprofit trade association representing all segments of the U.S. rice industry, including but not limited to producers, millers, exporters, and merchants, as well as other entities involved in the production and marketing of U.S. rice. USA Rice's programs include the promotion of U.S. rice domestically and abroad. USA Rice also represents industry interests in federal legislative and regulatory matters, industry quality standards, education, research, product development, and policy. Programs are funded by both USA Rice members and through various public programs for which USA Rice competes annually. USA Rice is headquartered in Arlington, Virginia, and has subsidiary offices in Arkansas, Louisiana, and Germany.

INDUSTRY OVERVIEW

U.S. grown rice and rice products are a \$30+ billion industry. Approximately 18 million tons of rice is grown annually in Arkansas, California, Florida, Louisiana, Texas, Mississippi, and Missouri. About half of the U.S. crop is exported to over 130 countries worldwide. About eighty percent of the rice consumed in the U.S. is grown here.

POSITION SUMMARY

USA Rice is recruiting for an International Trade Policy Director to lead policy development and implementation for market access issues in key international markets for all types and forms of U.S. grown rice. This position reports to the Vice President, International and works alongside the Government Affairs team to manage and develop trade policy positions in support of industry objectives. Position requires frequent personal contact with USA Rice members, Executive branch officials, U.S. and foreign government officials and officials from other trade associations.

Primary responsibilities include, but are not limited to:

- Identify, prioritize, and eliminate rice-specific market access barriers to U.S. exports, including tariff and non-tariff trade barriers.
- Develop and/or implement rice industry positions for relevant agricultural trade developments.
- Identify export markets limited by unilateral and multilateral trade sanctions and seek to eliminate such restrictions directly or as part of a coalition.
- Pursue efforts for a level playing field for U.S. rice and remain apprised of WTO developments.
- Monitor maximum residue limit (MRL) levels in export markets and work with various entities to ensure access for U.S. rice.
- Provide analysis of significant U.S. and international rice market developments.
- Work with Government Affairs team to monitor relevant legislation impacting the rice

industry's trade agenda.

- Staff liaison to the USA Rice International Trade Policy Committee and its four subcommittees
- Assist in the development and delivery of high-quality, consistent messages to internal and external audiences through the USA Rice Daily, trade press columns, press releases, and presentations.
- Provide policy and issue guidance to USA Rice boards and committees as necessary.
- Develop, monitor, and manage appropriate budget categories.
- Adhere to staff personnel policies and responsibilities, including USA Rice's equal employment and non-discrimination policies.
- Provide general support and updates by attending and presenting at board and committee meetings, and, state events
- Supervise International Trade staff or consultants as appropriate.
- Be an effective team player and assist colleagues as assigned.

Knowledge, Skills and Abilities:

Position requires a self-directed individual with excellent:

- Organizational skills
- Communication and interpersonal skills, including excellent writing skills
- Knowledge of international and U.S. trade and food assistance policy
- The U.S. government trade policymaking process
- International organizations addressing food trade and aid matters
- U.S. and world markets for rice, including factors that hinder U.S. sales
- Ability to work in team setting across functional areas

Technical Skills:

- Microsoft Office Suite
- Government databases, such as GATS, TDM, or Bryant Christie

Qualifications:

- Bachelors' Degree and previous experience with international issue areas
- Previous work with trade associations or government agencies
- Advanced skills with Microsoft Programs a plus

Required:

- Self-starter with excellent interpersonal, organizational and writing skills, along with strong communication skills, to include public speaking

- Regular international and domestic travel required

Working Conditions and/or Physical Requirements

- Attendance at meetings outside the office, in Washington, DC, rice growing and other states, and, internationally.
- Physical ability to work on a computer at a desk for long periods.

To apply:

Send cover letter, resume, and salary requirements to careers@usarice.com

Competitive benefits package; Principals only; No Phone Calls; EEO.

It is the policy of USA Rice not to discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation or identity, gender identity, national origin, age, marital status, political beliefs, genetic information, disability or because he or she is a protected veteran.

In addition to federal law requirements, USA Rice complies with applicable state and local laws governing nondiscrimination in employment in every location in which the company has facilities. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, and transfer, leaves of absence, compensation and training.