

Manager of Global Trade

International market development organization based in Washington, D.C. is recruiting a Manager of Global Trade for its Washington, D.C. office. This position is responsible for providing trade servicing expertise related to the international grain trade, strengthening relationships with U.S. and global grain trade members while servicing the export marketing interests of specific commodity groups among membership of the organization. The individual in this position will develop and maintain contacts with U.S. and international grain traders to keep abreast of trade developments around the world that affect U.S. grain producers and exporters. This position is based in Washington, D.C. and international travel is required.

USGC is a leading non-profit member association dedicated to expanding exports of U.S. corn, sorghum, barley and related co-products, including ethanol. We promote a healthy work-life balance and offer competitive benefits, including paid leave policies and generous retirement benefits.

Desired Qualifications

Minimum requirement is a bachelor's degree in economics, agricultural economics, international relations, marketing or similar field. Prior experience in public speaking is required. Prior experience in grain trading with emphasis on international trade will be preferred. The preferred candidate will also have experience working in a multi-cultural, international environment.

We are looking for a strategic thinker with the ability to 'connect the dots' to maximize organizational potential. Must be a team player with exceptional collaboration and communication skills with strong skills in prioritizing and decision making. Must also be able to quickly pivot and adapt as the organization's strategic direction evolves.

If you are interested in the position, please submit a letter of interest and a resume by **COB on August 31, 2022** to employment@grains.org

The U.S. Grains Council is an Equal Opportunity Employer. It does not discriminate in the terms and conditions of employment on the basis of race, color, national origin, sex, age, disability, sexual orientation, gender identity or expression, or any other factor prohibited by law.

As a participant in USDA programs, we share the commitment to comply with all federal, state and local civil rights laws and those of the USDA. More about this commitment is found here, https://www.usda.gov/non-discrimination-statement